

Plato, *Protagoras*, 309a-324d  
(Benjamin Jowett, trans.)

*A companion [of Socrates].* Where do you come from, Socrates? And yet I need hardly ask the question, for I know that you have been in chase of the fair Alcibiades. I saw the day before yesterday; and he had got a beard like a man—and he is a man, as I may tell you in your ear. But I thought that he was still very charming.

*Socrates.* What of his beard? Are you not of Homer's opinion, who says

'Youth is most charming when the beard first appears?'

And that is now the charm of Alcibiades.

*Com.* Well, and how do matters proceed? Have you been visiting him, and was he gracious to you?

*Soc.* Yes, I thought that he was very gracious; and especially to-day, for I have just come from him, and he has been helping me in an argument. But shall I tell you a strange thing? [LB2] I paid no attention to him, and several times I quite forgot that he was present.

*Com.* What is the meaning of this? Has anything happened between you and him? For surely you cannot have discovered a fairer love than he is; certainly not in this city of Athens.

*Soc.* Yes, much fairer.

*Com.* What do you mean—a citizen or a foreigner?

*Soc.* A foreigner.

*Com.* Of what country?

*Soc.* Of Abdera.

*Com.* And is this stranger really in your opinion a fairer love than the son of Cleinias?

*Soc.* And is not the wiser always the fairer, sweet friend?

*Com.* But have you really met, Socrates, with some wise one?

*Soc.* Say rather, with the wisest of all living men, if you are willing to accord that title to Protagoras.

*Com.* What! Is Protagoras in Athens?

*Soc.* Yes; he has been here two days.

*Com.* And do you just come from an interview with him?

*Soc.* Yes; and I have heard and said many things.

*Com.* Then, if you have no engagement, suppose that you sit down tell me what passed, and my attendant here shall give up his place to you.

*Soc.* To be sure; and I shall be grateful to you for listening.

*Com.* Thank you, too, for telling us.

*Soc.* That is thank you twice over. Listen then:—

Last night, or rather very early this morning, Hippocrates, the son of Apollodorus and the brother of Phason, gave a tremendous thump with

his staff at my door; some one opened to him, and he [LB3] came rushing in and bawled out: Socrates, are you awake or asleep?

I knew his voice, and said: Hippocrates, is that you? and do you bring any news?

Good news, he said; nothing but good.

Delightful, I said; but what is the news? and why have you come hither at this unearthly hour?

He drew nearer to me and said: Protagoras is come.

Yes, I replied; he came two days ago: have you only just heard of his arrival?

Yes, by the gods, he said; but not until yesterday evening.

At the same time he felt for the truckle-bed, and sat down at my feet, and then he said: Yesterday quite late in the evening, on my return from Oenoe whither I had gone in pursuit of my runaway slave Satyrus, as I meant to have told you, if some other matter had not come in the way;—on my return, when we had done supper and were about to retire to rest, my brother said to me: Protagoras is come. I was going to you at once, and then I thought that the night was far spent. But the moment sleep left me after my fatigue, I got up and came hither direct.

I, who knew the very courageous madness of the man, said: What is the matter? Has Protagoras robbed you of anything?

He replied, laughing: Yes, indeed he has, Socrates, of the wisdom which he keeps from me.

But, surely, I said, if you give him money, and make friends with him, he will make you as wise as he is himself.

Would to heaven, he replied, that this were the case! He might take all that I have, and all that my friends have, if he pleased. But that is why I have come to you now, in order that you may speak to him on my behalf; for I am young, and also I have never seen nor heard him; (when he visited Athens before I was but a child) and all men praise him, Socrates; he is reputed to be the most accomplished of speakers. There is no reason why we should not go to him at once, and then we shall find him at home. He lodges, as I hear, with Callias the son of Hipponicus: let us start.

I replied: Not yet, my good friend; the hour is too early. But let us rise and take a turn in the court and wait about there until daybreak; when the day breaks, then we will go. For Protagoras is generally at home, and we shall be sure to find him; never fear.

Upon this we got up and walked about in the court, and I thought that I would make trial of the strength of his resolution. So I examined him and put questions to him. Tell me, Hippocrates, I said, as you [LB4] are going to Protagoras, and will be paying your money to him, what is he to whom you are going? and what will he make of you? If, for example, you had thought of going to Hippocrates of Cos, the

Asclepiad, and were about to give him your money, and some one had said to you: You are paying money to your namesake Hippocrates, O Hippocrates; tell me, what is he that you give him money? how would you have answered?

I should say, he replied, that I gave money to him as a physician.

And what will he make of you?

A physician, he said.

And if you were resolved to go to Polycleitus the Argive, or Pheidias the Athenian, and were intending to give them money, and some one had asked you: What are Polycleitus and Pheidias? and why do you give them this money?—how would you have answered?

I should have answered, that they were statuaries.

And what will they make of you?

A statuary, of course.

Well now, I said, you and I are going to Protagoras, and we are ready to pay him money on your behalf. If our own means are sufficient, and we can gain him with these, we shall be only too glad; but if not, then we are to spend the money of your friends as well. Now suppose, that while we are thus enthusiastically pursuing our object some one were to say to us: Tell me, Socrates, and you Hippocrates, what is Protagoras, and why are you going to pay him money,—how should we answer? I know that Pheidias is a sculptor, and that Homer is a poet; but what appellation is given to Protagoras? how is he designated?

They call him a Sophist, Socrates, he replied.

Then we are going to pay our money to him in the character of a Sophist?

Certainly.

But suppose a person were to ask this further question: And how about yourself? What will Protagoras make of you, if you go to see him?

He answered, with a blush upon his face (for the day was just beginning to dawn, so that I could see him): Unless this differs in some way from the former instances, I suppose that he will make a Sophist of me. **[LB5]**

By the gods, I said, and are you not ashamed at having to appear before the Hellenes in the character of a Sophist?

Indeed, Socrates, to confess the truth, I am.

But you should not assume, Hippocrates, that the instruction of Protagoras is of this nature: may you not learn of him in the same way that you learned the arts of the grammarian, musician, or trainer, not with the view of making any of them a profession, but only as a part of education, and because a private gentleman and freeman ought to know them?

Just so, he said; and that, in my opinion, is a far truer account of the

teaching of Protagoras.

I said: I wonder whether you know what you are doing?

And what am I doing?

You are going to commit your soul to the care of a man whom you call a Sophist. And yet I hardly think that you know what a Sophist is; and if not, then you do not even know to whom you are committing your soul and whether the thing to which you commit yourself be good or evil.

I certainly think that I do know, he replied.

Then tell me, what do you imagine that he is?

I take him to be one who knows wise things, he replied, as his name implies.

And might you not, I said, affirm this of the painter and of the carpenter also: Do not they, too, know wise things? But suppose a person were to ask us: In what are the painters wise? We should answer: In what relates to the making of likenesses, and similarly of other things. And if he were further to ask: What is the wisdom of the Sophist, and what is the manufacture over which he presides?—how should we answer him?

How should we answer him, Socrates? What other answer could there be but that he presides over the art which makes men eloquent?

Yes, I replied, that is very likely true, but not enough; for in the answer a further question is involved: Of what does the Sophist make a man talk eloquently? The player on the lyre may be supposed to make a man talk eloquently about that which he makes him understand, that is about playing the lyre. Is not that true?

Yes. **[LB6]**

Then about what does the Sophist make him eloquent? Must not he make him eloquent in that which he understands?

Yes, that may be assumed.

And what is that which the Sophist knows and makes his disciple know?

Indeed, he said, I cannot tell.

Then I proceeded to say: Well, but are you aware of the danger which you are incurring? If you were going to commit your body to some one, who might do good or harm to it, would you not carefully consider and ask the opinion of your friends and kindred, and deliberate many days as to whether you should give him the care of your body? But when the soul is in question, which you hold to be of far more value than the body, and upon the good or evil of which depends the well-being of your all,—about this never consulted either with your father or with your brother or with any one of us who are your companions. But no sooner does this foreigner appear, than you instantly commit your soul to his keeping. In the evening, as you say, you hear of him, and in the morning you go to him, never deliberating

or taking the opinion of any one as to whether you ought to intrust yourself to him or not;—you have quite made up your mind that you will at all hazards be a pupil of Protagoras, and are prepared to expend all the property of yourself and of your friends in carrying out at any price this determination, although, as you admit, you do not know him, and have never spoken with him: and you call him a Sophist, but are manifestly ignorant of what a Sophist is; and yet you are going to commit yourself to his keeping.

When he heard me say this, he replied: No other inference, Socrates, can be drawn from your words.

I proceeded: Is not a Sophist, Hippocrates, one who deals wholesale or retail in the food of the soul? To me that appears to be his nature.

And what, Socrates, is the food of the soul?

Surely, I said, knowledge is the food of the soul; and we must take care, my friend, that the Sophist does not deceive us when he praises what he sells, like the dealers wholesale or retail who sell the food of the body; for they praise indiscriminately all their goods, without knowing what are really beneficial or hurtful: neither do their customers know, with the exception of any trainer or physician who may happen to buy of them. In like manner those who carry about the wares of knowledge, and make the round of the cities, and sell [LB7] or retail them to any customer who is in want of them, praise them all alike; though I should not wonder, O my friend, if many of them were really ignorant of their effect upon the soul; and their customers equally ignorant, unless he who buys of them happens to be a physician of the soul. If, therefore, you have understanding of what is good and evil, you may safely buy knowledge of Protagoras or of any one; but if not, then, O my friend, pause, and do not hazard your dearest interests at a game of chance. For there is far greater peril in buying knowledge than in buying meat and drink: the one you purchase of the wholesale or retail dealer, and carry them away in other vessels, and before you receive them into the body as food, you may deposit them at home and call in any experienced friend who knows what is good to be eaten or drunken, and what not, and how much, and when; and then the danger of purchasing them is not so great. But you cannot buy the wares of knowledge and carry them away in another vessel; when you have paid for them you must receive them into the soul and go your way, either greatly harmed or greatly benefited; and therefore we should deliberate and take counsel with our elders; for we are still young—too young to determine such a matter. And now let us go, as we were intending, and hear Protagoras; and when we have heard what he has to say, we may take counsel of others; for not only is Protagoras at the house of Callias, but there is Hippias of Elis, and, if I am not mistaken, Prodicus of Ceos, and several other wise men.

To this we agreed, and proceeded on our way until we reached the vestibule of the house; and there we stopped in order to conclude a discussion which had arisen between us as we were going along; and we stood talking in the vestibule until we had finished and come to an understanding. And I think that the doorkeeper, who was a eunuch, and who was probably annoyed at the great inroad of the Sophists, must have heard us talking. At any rate, when we knocked at the door, and he opened and saw us, he grumbled: They are Sophists—he is not at home; and instantly gave the door a hearty bang with both his hands. Again we knocked, and he answered without opening: Did you not hear me say that he is not at home, fellows? But, my friend, I said, you need not be alarmed; for we are not Sophists, and we are not come to see Callias, [LB8] but we want to see Protagoras; and I must request you to announce us. At last, after a good deal of difficulty, the man was persuaded to open the door.

When we entered, we found Protagoras taking a walk in the cloister; and next to him, on one side, were walking Callias, the son of Hipponicus, and Paralus, the son of Pericles, who, by the mother's side, is his half-brother, and Charmides, the son of Glaucon. On the other side of him were Xanthippus, the other son of Pericles, Philippides, the son of Philomelus; also Antimoerus of Mende, who of all the disciples of Protagoras is the most famous, and intends to make sophistry his profession. A train of listeners followed him; the greater part of them appeared to be foreigners, whom Protagoras had brought with him out of the various cities visited by him in his journeys, he, like Orpheus, attracting them his voice, and they following. I should mention also that there were some Athenians in the company. Nothing delighted me more than the precision of their movements: they never got into his way at all; but when he and those who were with him turned back, then the band of listeners parted regularly on either side; he was always in front, and they wheeled round and took their places behind him in perfect order.

After him, as Homer says, 'I lifted up my eyes and saw' Hippias the Elean sitting in the opposite cloister on a chair of state, and around him were seated on benches Eryximachus, the son of Acumenus, and Phaedrus the Myrrhinusian, and Andron the son of Androtion, and there were strangers whom he had brought with him from his native city of Elis, [LB9] and some others: they were putting to Hippias certain physical and astronomical questions, and he, ex cathedra, was determining their several questions to them, and discoursing of them.

Also, 'my eyes beheld Tantalus;' for Prodicus the Cean was at Athens: he had been lodged in a room which, in the days of Hipponicus, was a storehouse; but, as the house was full, Callias had cleared this out and made the room into a guest-chamber. Now Prodicus was still in bed, wrapped up in sheepskins and bed-clothes,

of which there seemed to be a great heap; and there was sitting by him on the couches near, Pausanias of the deme of Cerameis, and with Pausanias was a youth quite young, who is certainly remarkable for his good looks, and, if I am not mistaken, is also of a fair and gentle nature. I thought that I heard him called Agathon, and my suspicion is that he is the beloved of Pausanias. There was this youth, and also there were the two Adeimantuses, one the son of Cepis, and the other of Leucolophides, and some others. I was very anxious to hear what Prodicus was saying, for he seems to me to be an all-wise and inspired man; but I was not able to get into the inner circle, and his fine deep voice made an echo in the room which rendered his words inaudible.

No sooner had we entered than there followed us Alcibiades the beautiful, as you say, and I believe you; and also Critias the son of Callaeschrus. [LB10]

On entering we stopped a little, in order to look about us, and then walked up to Protagoras, and I said: Protagoras, my friend Hippocrates and I have come to see you.

Do you wish, he said, to speak with me alone, or in the presence of the company?

Whichever you please, I said; you shall determine when you have heard the purpose of our visit.

And what is your purpose? he said.

I must explain, I said, that my friend Hippocrates is a native Athenian; he is the son of Apollodorus, and of a great and prosperous house, and he is himself in natural ability quite a match for anybody of his own age. I believe that he aspires to political eminence; and this he thinks that conversation with you is most likely to procure for him. And now you can determine whether you would wish to speak to him of your teaching alone or in the presence of the company.

Thank you, Socrates, for your consideration of me. For certainly a stranger finding his way into great cities, and persuading the flower of the youth in them to leave company of their kinsmen or any other acquaintances, old or young, and live with him, under the idea that they will be improved by his conversation, ought to be very cautious; great jealousies are aroused by his proceedings, and he is the subject of many enmities and conspiracies. Now the art of the Sophist is, as I believe, of great antiquity; but in ancient times those who practised it, fearing this odium, veiled and disguised themselves under various names, some under that of poets, as Homer, Hesiod, and Simonides, some, of hierophants and prophets, as Orpheus and Musaeus, and some, as I observe, even under the name of gymnastic-masters, like Iccus of Tarentum, [LB11] or the more recently celebrated Herodicus, now of Selymbria and formerly of Megara, who is a first-rate Sophist. Your own Agathocles pretended to be a musician, but was really an eminent Sophist; also Pythocleides the Cean; and there were many

others; and all of them, as I was saying, adopted these arts as veils or disguises because they were afraid of the odium which they would incur. But that is not my way, for I do not believe that they effected their purpose, which was to deceive the government, who were not blinded by them; and as to the people, they have no understanding, and only repeat what their rulers are pleased to tell them. Now to run away, and to be caught in running away, is the very height of folly, and also greatly increases the exasperation of mankind; for they regard him who runs away as a rogue, in addition to any other objections which they have to him; and therefore I take an entirely opposite course, and acknowledge myself to be a Sophist and instructor of mankind; such an open acknowledgement appears to me to be a better sort of caution than concealment. Nor do I neglect other precautions, and therefore I hope, as I may say, by the favour of heaven that no harm will come of the acknowledgment that I am a Sophist. And I have been now many years in the profession—for all my years when added up are many: there is no one here present of whom I might not be the father. [LB12] Wherefore I should much prefer conversing with you, if you want to speak with me, in the presence of the company.

As I suspected that he would like to have a little display and glorification in the presence of Prodicus and Hippias, and would gladly show us to them in the light of his admirers, I said: But why should we not summon Prodicus and Hippias and their friends to hear us?

Very good, he said.

Suppose, said Callias, that we hold a council in which you may sit and discuss.—This was agreed upon, and great delight was felt at the prospect of hearing wise men talk; we ourselves took the chairs and benches, and arranged them by Hippias, where the other benches had been already placed. Meanwhile Callias and Alcibiades got Prodicus out of bed and brought in him and his companions.

When we were all seated, Protagoras said: Now that the company are assembled, Socrates, tell me about the youngman of whom you were just now speaking.

I replied: I will begin again at the same point, Protagoras, and tell you once more the purport of my visit: this is my friend Hippocrates, who is desirous of making your acquaintance; he would like to know what will happen to him if he associates with you. I have no more to say.

Protagoras answered: Young man, if you associate with me, on the very first day you will return home a better man than you came, and better on the second day than on the first, and better every day than you were on the day before.

When I heard this, I said: Protagoras, I do not at all wonder at hearing you say this; even at your age, and with all your wisdom, if

any one were to teach you what you did not know before, you would become better no doubt: but please to answer in a different way—I will explain how by an example. Let me suppose that Hippocrates, instead of desiring your acquaintance, wished to become acquainted with the young man Zeuxippus of [LB13] Heraclea, who has lately been in Athens, and he had come to him as he has come to you, and had heard him say, as he has heard you say, that every day he would grow and become better if he associated with him: and then suppose that he were to ask him, ‘In what shall I become better, and in what shall I grow?’—Zeuxippus would answer, ‘In painting.’ And suppose that he went to Orthagoras the Theban, and heard him say the same thing, and asked him, ‘In what shall I become better day by day?’ he would reply, ‘In flute-playing.’ Now I want you to make the same sort of answer to this young man and to me, who am asking questions on his account. When you say that on the first day on which he associates with you he will return home a better man, and on every day will grow in like manner,—in what, Protagoras, will he be better? and about what?

When Protagoras heard me say this, he replied: You ask questions fairly, and I like to answer a question which is fairly put. If Hippocrates comes to me he will not experience the sort of drudgery with which other Sophists are in the habit of insulting their pupils; who, when they have just escaped from the arts, are taken and driven back into them by these teachers, and made to learn calculation, and astronomy, and geometry, and music (he gave a look at Hippias as he said this); but if he comes to me, he will learn that which he comes to learn. And this is prudence in affairs private as well as public; he will learn to order his own house in the best manner, and he will be able to speak and act for the best in the affairs of the state.

Do I understand you, I said; and is your meaning that you teach the art of politics, and that you promise to make men good citizens?

That, Socrates, is exactly the profession which I make.

Then, I said, you do indeed possess a noble art, if there is no mistake about this; for I will freely confess to you, Protagoras, that I have a doubt whether this art is capable of being taught, and yet [LB14] I know not how to disbelieve your assertion. And I ought to tell you why I am of opinion that this art cannot be taught or communicated by man to man. I say that the Athenians are an understanding people, and indeed they are esteemed to be such by the other Hellenes. Now I observe that when we are met together in the assembly, and the matter in hand relates to building, the builders are summoned as advisers; when the question is one of shipbuilding, then the ship-wrights; and the like of other arts which they think capable of being taught and learned. And if some person offers to give them advice who is not supposed by them to have any skill in the art, even

though he be good-looking, and rich, and noble, they will not listen to him, but laugh and hoot at him, until either he is clamoured down and retires of himself; or if he persist, he is dragged away or put out by the constables at the command of the prytanes. This is their way of behaving about professors of the arts. But when the question is an affair of state, then everybody is free to have a say—carpenter, tinker, cobbler, sailor, passenger; rich and poor, high and low—any one who likes gets up, and no one reproaches him, as in the former case, with not having learned, and having no teacher, and yet giving advice; evidently because they are under the impression that this sort of knowledge cannot be taught. And not only is this true of the state, but of individuals; the best and wisest of our citizens are unable to impart their political wisdom to others: as for example, Pericles, the father of these young men, who gave them excellent instruction in all that could be learned from masters, in his own department of politics neither taught them, nor gave them teachers; but they were allowed to wander at their own free will in a sort of hope that they would light upon virtue of their own accord. Or take another example: there was Cleinias the younger brother of our friend Alcibiades, of whom this very same Pericles was the guardian; and he being in fact under the apprehension that Cleinias would be corrupted by Alcibiades, took him away, and placed him in the house of Ariphron to be educated; but before six months had elapsed, Ariphron sent him back, [LB15] not knowing what to do with him. And I could mention numberless other instances of persons who were good themselves, and never yet made any one else good, whether friend or stranger. Now I, Protagoras, having these examples before me, am inclined to think that virtue cannot be taught. But then again, when I listen to your words, I waver; and am disposed to think that there must be something in what you say, because I know that you have great experience, and learning, and invention. And I wish that you would, if possible, show me a little more clearly that virtue can be taught. Will you be so good?

That I will, Socrates, and gladly. But what would you like? Shall I, as an elder, speak to you as younger men in an apologue or myth, or shall I argue out the question?

To this several of the company answered that he should choose for himself.

Well, then, he said, I think that the myth will be more interesting.

Once upon a time there were gods only, and no mortal creatures. But when the time came that these also should be created, the gods fashioned them out of earth and fire and various mixtures of both elements in the interior of the earth; and when they were about to bring them into the light of day, they ordered Prometheus and Epimetheus to equip them, and to distribute to them severally their proper qualities. [LB16] Epimetheus said to Prometheus: ‘Let me

distribute, and do you inspect.’ This was agreed, and Epimetheus made the distribution. There were some to whom he gave strength without swiftness, while he equipped the weaker with swiftness; some he armed, and others he left unarmed; and devised for the latter some other means of preservation, making some large, and having their size as a protection, and others small, whose nature was to fly in the air or burrow in the ground; this was to be their way of escape. Thus did he compensate them with the view of preventing any race from becoming extinct. And when he had provided against their destruction by one another, he contrived also a means of protecting them against the seasons of heaven; clothing them with close hair and thick skins sufficient to defend them against the winter cold and able to resist the summer heat, so that they might have a natural bed of their own when they wanted to rest; also he furnished them with hoofs and hair and hard and callous skins under their feet. Then he gave them varieties of food—herb of the soil to some, to others fruits of trees, and to others roots, and to some again he gave other animals as food. And some he made to have few young ones, while those who were their prey were very prolific; and in this manner the race was preserved. Thus did Epimetheus, who, not being very wise, forgot that he had distributed among the brute animals all the qualities which he had to give—and when he came to man, who was still unprovided, he was terribly perplexed. Now while he was in this perplexity, Prometheus came to inspect the distribution, and he found that the other animals were suitably furnished, but that man alone was naked and shoeless, and had neither bed nor arms of defence. The appointed hour was approaching when man in his turn was to go forth into the light of day; and Prometheus, not knowing how he could devise his salvation, stole the mechanical arts of Hephaestus and Athene, [LB17] and fire with them (they could neither have been acquired nor used without fire), and gave them to man. Thus man had the wisdom necessary to the support of life, but political wisdom he had not; for that was in the keeping of Zeus, and the power of Prometheus did not extend to entering into the citadel of heaven, where Zeus dwelt, who moreover had terrible sentinels; but he did enter by stealth into the common workshop of Athene and Hephaestus, in which they used to practise their favourite arts, and carried off Hephaestus’ art of working by fire, and also the art of Athene, and gave them to man. And in this way man was supplied with the means of life. But Prometheus is said to have been afterwards prosecuted for theft, owing to the blunder of Epimetheus.

Now man, having a share of the divine attributes, was at first the only one of the animals who had any gods, because he alone was of their kindred; and he would raise altars and images of them. He was not long in inventing articulate speech and names; and he also

constructed houses and clothes and shoes and beds, and drew sustenance from the earth. Thus provided, mankind at first lived dispersed, and there were no cities. But the consequence was that they were destroyed by the wild beasts, for they were utterly weak in comparison of them, and their art was only sufficient to provide them with the means of life, and did not enable them to carry on war against the animals: food they had, but not as yet the art of government, of which the art of war is a part. After a while the desire of self-preservation gathered them into cities; but when they were gathered together, having no art of government, they evil intreated one another, and were again in process of dispersion and destruction. Zeus feared that the entire race would be exterminated, and so he sent Hermes to them, bearing reverence and justice to be the ordering principles of cities and the bonds of friendship and conciliation. Hermes asked Zeus how he should impart justice and reverence among men:—Should he distribute them [LB18] as the arts are distributed; that is to say, to a favoured few only, one skilled individual having enough of medicine or of any other art for many unskilled ones? ‘Shall this be the manner in which I am to distribute justice and reverence among men, or shall I give them to all?’ ‘To all,’ said Zeus; ‘I should like them all to have a share; for cities cannot exist, if a few only share in the virtues, as in the arts. And further, make a law by my order, that he who has no part in reverence and justice shall be put to death, for he is a plague of the state.’

And this is the reason, Socrates, why the Athenians and mankind in general, when the question relates to carpentering or any other mechanical art, allow but a few to share in their deliberations; and when any one else interferes, then, as you say, they object, if he be not of the favoured few; which, as I reply, is very natural. But when they meet to deliberate about political virtue, which proceeds only by way of justice and wisdom, they are patient enough of any man who speaks of them, as is also natural, because they think that every man ought to share in this sort of virtue, and that states could not exist if this were otherwise. I have explained to you, Socrates, the reason of this phenomenon.

And that you may not suppose yourself to be deceived in thinking that all men regard every man as having a share of justice or honesty and of every other political virtue, let me give you a further proof, which is this. In other cases, as you are aware, if a man says that he is a good flute-player, or skilful in any other art in which he has no skill, people either laugh at him or are angry with him, and his relations think that he is mad and go and admonish him; but when honesty is in question, or some other political virtue, even if they know that he is dishonest, yet, if the man comes publicly forward and tells the truth about his dishonesty, then, what in the other case was held by them to

be good sense, they now deem to be madness. They say that all men ought to profess honesty whether they are honest or not, and that a man is out of his mind who says anything else. Their notion is, that a man must have some degree of honesty; and that if he has none at all he ought not to be in the world.

I have been showing that they are right in admitting every man as a counsellor about this sort of virtue, as they are of opinion that every man is a partaker of it. And I will now endeavour to show further that they do not conceive this virtue to be given by nature, or to grow spontaneously, but to be a thing which may be taught; and which comes to a man by taking pains. No one would instruct, no one would rebuke, or be angry with those whose calamities they suppose to be due to nature or chance; they do not try to punish or to prevent them from being what they are; they do but pity them. Who is so foolish as [L19] to chastise or instruct the ugly, or the diminutive, or the feeble? And for this reason. Because he knows that good and evil of this kind is the work of nature and of chance; whereas if a man is wanting in those good qualities which are attained by study and exercise and teaching, and has only the contrary evil qualities, other men are angry with him, and punish and reprove him—of these evil qualities one is impiety, another injustice, and they may be described generally as the very opposite of political virtue. In such cases any man will be angry with another, and reprimand him,—clearly because he thinks that by study and learning, the virtue in which the other is deficient may be acquired. If you will think, Socrates, of the nature of punishment, you will see at once that in the opinion of mankind virtue may be acquired; no one punishes the evil-doer under the notion, or for the reason, that he has done wrong,—only the unreasonable fury of a beast acts in that manner. But he who desires to inflict rational punishment does not retaliate for a past wrong which cannot be undone; he has regard to the future, and is desirous that the man who is punished, and he who sees him punished, may be deterred from doing wrong again. He punishes for the sake of prevention, thereby clearly implying that virtue is capable of being taught. This is the notion of all who retaliate upon others either privately or publicly. And the Athenians, too, your own citizens, like other men, punish and take vengeance on all whom they regard as evil doers; and hence, we may infer them to be of the number of those who think that virtue may be acquired and taught. Thus far, Socrates, I have shown you clearly enough, if I am not mistaken, that your countrymen are right in admitting the tinker and the cobbler to advise about politics, and also that they deem virtue to be capable of being taught and acquired.

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